



# Leaders of the Future Conference

# Building the best version of you

How to succeed while being your authentic, confident self



30 November 2023 Kimpton Clocktower, Manchester







Sponsors:



# **WELCOME**







We're delighted to welcome you to the conference today, the third in our two year roadmap designed to increase self-awareness, enhance your personal development and build leadership skills. The focus of today is confidence and how to lead authentically, we hope you enjoy the Speakers and Skills Workshops we have lined up for you, please make the most of the opportunity to network with both them and your fellow attendees. To boost your confidence further we have a professional photographer present and all attendees will have the opportunity for a professional photo of themselves to use professionally on LinkedIn and in your workplace.

# **PROGRAMME**

9.30	Registration
10.00	Welcome
10.15	Keynote Speaker Connected, Confident and Compelling with Lee Warren
11.45	Coffee Break
12.00	Industry Speaker Julie Hawley
12.30	Lunch & Professional Headshots
13.30	<ol> <li>Skills Workshops</li> <li>How to develop your personal branding</li> <li>Stakeholder Management: Up, down and sideways</li> <li>Staying true to your purpose and goals vs having the agility to change direction</li> <li>Resilience when Managing Change</li> </ol>
16.00	Close



# **KEYNOTE SPEAKER**



### Lee Warren

Lee Warren is the UK's leading Sales speaker and Business communication expert. His interactive and high-energy workshops are designed to help audiences become more compelling and confident. His workshops focus on key areas of communication: persuasion and influence, networking and presenting.

# **INDUSTRY SPEAKER**





### Julie Hawley, BOSS Chairperson and Finance Director at YPO

Julie Hawley joined YPO in May 2021 as Finance Director from her previous role as Managing Director of Office Friendly, a leading buying group in office products. She previously worked for Kingfield Heath Wholesale and has over 30 years' experience in the office products industry. Julie was awarded Professional of the Year in 2018 and European Professional of The Year in 2019. Julie leads the organisation's Finance, Business Change and HR functions.

# **SKILLS WORKSHOPS HOSTS**

Skills Workshop 1: How to develop your personal branding.



**Helen Colton** 

Head of Marketing & Supplier Relations, PPS Head of Business Development, IMC

Skills Workshop 2: Stakeholder Management: Up, down and sideways.

Resilience when Managing Change.



Skills Workshop 4:

Darren Renshaw

Dealer Development Director, VOW Wholesale

Skills Workshop 3: Staying true to your purpose and goals vs having the agility to change direction.



Peter D'Amery

Sales Director - UK and Ireland, Viking UK



**Ross Jones** 

Head of Sales, NEANZ (North & East Europe, Australia & New Zealand), Reckitt Professional

# MEET THE LOTF COMMITTEE

The Leaders of the Future (LOTF) are a group of individuals from Manufacturers, Wholesalers and Dealers who all want to have an impact on the industry. Their aim is to empower future leaders to believe they can achieve anything they set out to, and provide the support along the way.



Rachael Lewis
Sales Operations Director,
OT Group



Alex Stone
Sales Director,
Office Friendly



Scott Castle

Head of Campaign Marketing,

FVO



Jack Massey

Membership Advisor,
BOSS Federation



**Jason Jones**Customer Business Manager,
Nestlé Professional



Amy Remmer
Account Director,
VOW Wholesale



James Day
Sales and Marketing Director,
Durable



**Emily Jones**Head of Sales Retail,
Fellowes Brands



**Kristian Danielson**Key Account Manager,
BIC



Elissa Macinnes
National Account Manager,
Lyreco UK and Ireland



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